



COIDA/OLDC/OLRC

2020 Year End Report

Updated: 02/03/21

▪ COIDA

The COIDA mission is to create and retain employment opportunities, enhance general prosperity and economic welfare of the people of Orleans County. This mission is accomplished through the financing, development, sponsorship, acquisition, construction and equipping of economic development projects.

○ Projects

- 2020 Project results
 - \$ 7,500,000 Investment in Orleans County
 - 40-New Jobs
- 2020 Project Detail
 - Niagara Food Specialties
 - Project Type – Redevelopment
 - New Company
 - Town of Yates
 - \$ 3,500,000 Investment
 - 20 New Jobs
 - Bomet-Albion
 - Project Type – Equipment Upgrade
 - Existing Company
 - Village of Albion
 - \$ 1,500,000 Investment
 - 10-New Jobs
 - Sierra Bio
 - Project Type – New Build
 - Existing Company
 - Town of Ridgeway
 - \$ 1,500,000 Investment
 - 10-New Jobs
 - BMP
 - Project Type – Covid Product Line
 - Existing Company
 - Village of Medina
 - \$ 1,000,000 Investment
 - 0-New Jobs
- 2021 Projects-Identified
 - Heritage Wind
 - Project Type – New Build Renewable Energy

- Town of Barre
 - \$ 258,000,000 Company Investment
 - 6 New Jobs
 - WNYE
 - Project Type – New Build
 - Town of Shelby
 - \$ 25,000,000 Company Investment
 - 10 New Jobs
 - Hotel Project
 - Project Type – New Build
 - Village of Medina
 - \$ 7,000,000 Company Investment
 - 8 New Jobs
 - Bomet-Medina
 - Project Type – New Build
 - Village of Medina
 - \$ 2,500,000 Company Investment
 - 30-New Jobs
 - Mid-South Adjustment
 - Project Type – Redevelopment
 - Village of Albion
 - \$ 1,300,000 Company Investment
 - 100-New Jobs
- 2020 PILOT Revenue
 - \$ 356,000 County
 - \$ 200,000 Towns
 - \$ 126,000 Villages
 - \$ 763,000 Schools
 - \$1,445,000 Total
 - **COIDA Property Development**
 - Albion Business Park
 - The 75% of the site was sold with the reminder of the site under contract.
 - Holley Park
 - Medina Business Park
 - Received \$20,000 in funding through the CFA for a \$75,000 planning project.
 - 3959 Bates Road
 - Continued work on the NYS DEC ERP
 - **Operations**
 - Began search for new CEO

- Participated in CARES Regional Tourism Project
- OEDA Marketing
 - Retained Mindful Media to continue our marketing program.
 - Continued to upgrade the OEDA website: orleansdevelopment.org
 - Continued our presence on social media including Facebook and Twitter accounts
 - Continued to work with our regional marketing partners, InBN (Invest Buffalo-Niagara) and GRE (Greater Rochester Enterprises).
- **Finger Lakes Regional Development Council**
 - Lynne Johnson, Chairman of the Orleans County Legislature is the Orleans County representative.
- **OCLDC-Orleans Local Development Corporation.**

The OCLDC mission is to work with Orleans County residents to promote additional employment, to maintain and encourage job opportunities and business development. To instruct or train individuals to improve or to develop their capabilities for jobs and business development. To enhance the general prosperity and the economic welfare of the people of Orleans County.

 - **Funding**
 - No new funding in 2020
 - **Training**
 - 2020 Classes – 7 Orleans County participants
 - To date 525 Orleans County residents have completed the MAP training.
 - **Loans**
 - 2019 was the last year for the OCLDC Loan Fund. NYS has called the money back and the fund shut down on 03.31.19.
 - **Operations**
 - Restructured Board from 12 to a 7 person Board
- **OLRC-Orleans Land Restoration Corporation**

The OLRC mission is to encourages the establishment or expansion of businesses and investment within Orleans County by making loans to businesses located in Orleans County, acquiring, by purchase, grant, gift or otherwise, real property and improving, maintaining and managing such property within Orleans County in order to create opportunities for the residents of Orleans County and combat community deterioration.
- **Community-Staff Involvement**
 - Medina Business Association (MBA)-Gabrielle Barone
 - Western Orleans Comprehensive Plan Committee- Gabrielle Barone
 - GCC Orleans Campus Board Member-James Whipple
 - Orleans Community Health Board Member-James Whipple
 - Oak Orchard Lighthouse Committee-Diane Blanchard
 - Sandstone Society-Gabrielle Barone
 - Town of Yates Board-James Whipple